

AURA BID EXPERTISE WINS £60 MILLION FOR MERIT

A partnership between two North East businesses has delivered over £60 million in capital project wins in the last two years.

Aura, the Newcastle based construction consultancy, provides bid management services to Merit Holdings winning more than 8 major contracts for the specialist engineering and construction company across the UK, including E.ON, the Royal Albert Hall and Rolls Royce.

Aura Chief Executive, Kirsty Thirlwell, said:

“Our team has a wide range of expertise and experience in the complexities of the tender process in the construction sector. We work closely with the Merit team, developing a clear understanding of their clients’ needs and building a response which will be successful. Our team has technical experience of high complexity environment such as cleanrooms, laboratories and energy generation and we incorporate this knowledge with our bid expertise to achieve a high bid hit rate.”

Tony Wells, Managing Director, Merit Holdings said:

“We have seen significant growth in new business wins over the last two years and the team at Aura have played a key role in raising the profile of the business and achieving our sales targets. The impressive results speak for themselves and support the continued growth and success of the business.”

Aura, based in Newcastle, specialises in building consultancy, construction, asset management and investment. The company has a proven track record and has delivered over £300 million of high quality infrastructure across the North East in the last ten years.

Established in 1993, Merit is one of the UK’s leading engineering and construction specialists and was recently named North East Company of the Year. It prides itself on the ability to design and construct solutions for the pharmaceutical sector.

